Play is Where the Heart is



2019 Annual Report

"Children need the freedom and time to play. Play is not a luxury. Play is a necessity."

- Kay Redfield Jamison, Clinical Psychologist

Letter from the Executive Director

Dear Friends,

It is a privilege and a pleasure to be part of The Toy Foundation, and more broadly, the toy industry family. Our member companies and The Toy Foundation reach across the country and the globe to provide philanthropic support and the vital commodity of play to children and families under stress and in dire situations.

I am delighted to present the Foundation's 2019 Annual Report, "Play is where the heart is." It is a reflection of the hard work and substantial achievements of an industry, a foundation, and talented staff, working with dedicated non-profits, company partners, and volunteers who care deeply that toys and play reach those who need it the most.

As we continue our work in 2020, the drive to do more to bring joy and well-being to children and youth in vulnerable situations grows. To all who participated in the work of 2019, thank you for your open hearts and hard work.



Sincerely,

flencher

Ellen W. Lambert Executive Director



It is difficult, while our country and the world are in turmoil, for us to talk exuberantly about play and toys. Yet as we move forward, fostering equity, providing comfort, healing, and serving the well-being of vulnerable families take on even greater roles. So, while our hearts are heavy with the impact of racial disparities and COVID-19, we are gratified by all of those who support the Foundation's ongoing work and an industry that gives so strongly in grants, toys, and time to children and families.

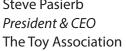
It is an important gift the Foundation and the entire toy industry focus upon — the gift of joy, comfort, and hope. **"Play is where the heart is"** embodies the theme of The Toy Foundation's 2019 Annual Report, and again, it speaks to the core of our being. The Toy Foundation is continuing to passionately pursue its mission and important grantmaking in 2020, mindful that our nation and those we serve face formidable challenges.

We seek to help address those challenges and be a unifying force for even greater philanthropy and more charitable acts across the toy and play community. It is our sincere hope that our work with our supporters will bring the togetherness and joy that heals us and unites us to push towards better days

Sincerely,



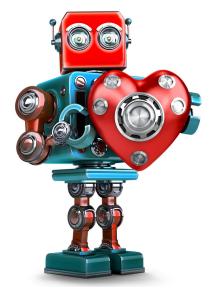
Steve Pasierb





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Andrew Weiner Chief Advisor Toy'N Around



Who We Are

All year long, **The Toy Foundation** is dedicated to creating a movement of play to help children and families in vulnerable situations find joy no matter what their circumstances are.

We provide toys and play to children who are coping with serious illness, enduring temporary home placements in the foster care system, suffering from abuse or neglect, experiencing separation from a deployed military parent, or dealing with devastating natural disasters.

Thanks to our generous donors, more than \$225 million in toys have impacted more than 26 million children and families across the globe.





2019 Revenue & Support

Revenue and support

Total revenue and support	\$ 36,987,424
Investment income, net	 388,143
Sponsorship and other income	43,750
Other donations	195,901
Retailer Campaign	364,485
Donations from The Toy Association, Inc.	868,416
TOTY special event revenue, net of costs of direct benefits to donors	339,295
In-kind donations - public service announcements	22,119,231
In-kind donations - Toy Bank	\$ 12,668,203

Total revenue and support		\$ 36,987,424
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Expenses

nge in net assets	\$ 804,74
Total expenses	\$ 36,182,67
Total supporting services expenses	 757,80
Fundraising	454,57
General and administrative	303,22
upporting Services	
Total program services expenses	35,424,87
Other Program Activities	129,45
Children's Hospital Program	82,74
Play Your Part	738,53
Genius of Play	22,119,23
Toy Bank	\$ 12,354,90
Program services	

The Toy of the Year Awards

Finalists









Action Figures

Collectible Toys

Construction Toys

Dolls

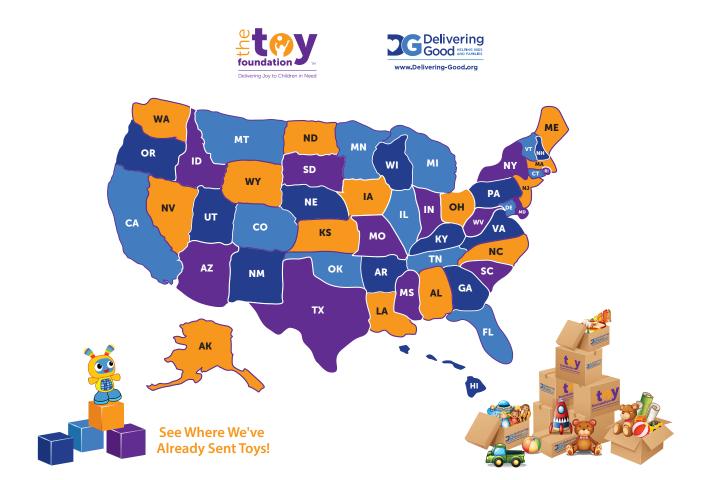


TOY OF THE YEAR AWARDS



Known as the "Oscars" of the toy industry for the past two decades, the **Toy of the Year Awards** (TOTY) recognize the top playthings on the market – from STEM/STEAM and innovative toys to dolls, action figures, creative toys, and more. In 2019, **The Toy Foundation** partnered with **Target** to help consumers shop for their favorite TOTY Finalists. This initiative generated nearly **\$400,000** in cash for the Foundation which helped fuel its vital programs impacting underserved children.

Holiday Toys Across America



In 2019, **The Toy Foundation** partnered with **Delivering Good** for **Holiday Toys Across America**. Throughout the year and into the holiday season, toys that were generously donated to **The Toy Bank** were delivered to a network of charitable agencies in every single state and the District of Columbia, impacting 300,000 children in low-income and disadvantaged communities. In December, **Holiday Toys Across America** culminated when Variety – The Children's Charity of Detroit hosted a fun-filled day of play for 500 deserving children in Southfield, MI.

Play Your Part



Since 2013, the toy industry has donated nearly **\$4 million** in toys and games to nearly 400,000 disadvantaged children through our **Play Your Part** volunteer events! **The Toy Foundation** partners with various children's charitable organizations for these events, which connect toy company volunteers with underserved kids in their local communities. Our highest gratitude goes to our lead charity partners, Junior Achievement in South Florida, Dream Center in Los Angeles, Department of Children and Family Services in Illinois, and the Boys & Girls Clubs-Dorchester (Massachusetts) for helping us bring children of all ages joy and learning through toys and play.



The Great Toy Giveaway

In 2019, **The Toy Foundation and Kids for Peace** worked together to launch a national campaign, **The Great Toy Giveaway**. In 20 schools throughout California, New York, New Jersey, Illinois, and Florida, students created a culture of kindness by distributing 15,000 toys to children in need throughout their respective communities.

We greatly appreciate the collaborative efforts of Kids for Peace as we helped students "**Play It Forward**" to children in hospitals, homeless shelters, military bases, low income schools, and community centers.



Children's Hospital Program



Nemours. Children's Specialty Care

The Toy Foundation and Nemours Children's Health System, one of the country's largest pediatric health care systems, unveiled a comprehensive study to examine the incorporation of play into traumarelated care. The findings showed how play can be used to intervene in potentially traumatic situations and modify how these experiences are perceived by children: providing distraction, reducing anxiety, delivering information, helping to process emotions, and fostering feelings of control.

The research confirmed that a play-based intervention program can be an excellent way to alleviate traumatic stress reactions in children with life-threatening illnesses, and that play provides an outlet for families during their hospital stay. The research results were published in a special issue of Psychological Services and presented at several major medical conferences in 2019.

CAMP Holiday Toy Drive

During the holiday season, we partnered with **CAMP**, the hottest new Family Experience Destination retailer on a one-of-a-kind customer shopping experience! Marketing efforts included **The Toy Foundation** branded donation boxes for customers to buy and donate toys from select **CAMP** stores.

We were beyond grateful to gift local Toy Bank charities including Cherry's Kids (New York, NY) and The Dream Center (Brooklyn, NY) with brand new toys for the holiday season.





2019 Charity Recipients

Aid for Kids Anna McDonald Elementary Antioch Ministries, NY Arise Christian Church Arizona Helping Hands Ark Homes Foster Family Services Atlanta Children's Shelter Avalon Park Elementary Beacon Hill Beniamin Franklin School Beverly's Birthdays, PA Big Brothers Big Sisters Hawai'i Big Brothers Big Sisters of Broward County Boise Rescue Mission Boys & Girls Club of Yellowstone Boys & Girls Clubs of Dorchester Boystown Braddock Redux Bread of Life Ministry Bright Horizons at Overlook CASA Central Center Street School **Century School District 100** Cherry Kids, NY Chestnut Elementary Child Care Network Child. Inc Childhood Cancer Family Fund, Inc. Children's Friend Children's Hunger Fund Christ Central Ministries

Christian Appalachian Project Christian Fellowship Outreach Mission Citizens Caring for Children City of Coconut Creek City of Oakland Park Afterschool Program COA Youth & Family Centers Committee to Prevent Spousal Abuse Community Resource Center **Community Worship Center Consoler Resources** Cook Inlet Tribal Council CROPS, Inc. Dallas Metro Denver Health Foundation Discovery Church Drop In Learning Center Eagle Harbor El Centro, Inc. Elf Patrol, Inc. **Emmanuel Mission** Ethnos Community Church Families Helping Families of Iowa Family and Community Resources, Inc. Family Inc Feed the Children First Southern Baptist Church (Hollywood, CA) FoodBank of NW Louisiana Friends of Forgotten Children Gaudenzia Inc. **Gibsonton Elementary** Girls Club of Los Angeles

Gladstone Elementary **Gospel Mission Baptist Church Great Plains Food Bank** Greater Love Tabernacle Church H.F.R.O.F.S. Care Hands In Service Harlem Dream Center Harvest Time International Healthy Baby, Healthy Child Program Helping Georgians Herrin Junior High School **Highland Lakes Elementary** Hope 4 Kids Hope NYC Hope of Life Hope Supply Co Hour Children, NY Huntington Area Food Bank Igelsia Evangelica Latina IKANN Illinois Department of Children & Family Services Indian Ministries of North America, Inc. Inglesia Pentecostal Ebenezer International Church of Las Vegas Jack & Jill Children's Center Jacqueline Kennedy Onassis High School JAFCO – Jewish Adoption and Family Care John Marshall Community Center Johns Hopkins Center for American Indian Health Jordan Outreach Ministries Joshua's Storehouse

2019 Charity Recipients

Junior Achievement Junior Achievement of South Florida Junior League of Columbia **Kansas Public Schools** Kids Off The Block Kids World Kinas River Union Leahy Holloran Community Center LifeSteps **Lighthouse Ministries** Listen Community Services LUND Lutheran Social Services of South Dakota LV Moore Middle School Mabel G. Holmes School 5 Mervyn M. Dymally High School Metro World Child Misameach Misameach Mountaineer Food Bank Mustard Seed of Central Florida My Brothers Keeper National Center for Children and Families New Alternatives for Children, NY New Generations New Life Fellowship New Threads of Hope NorthStar Northstar Foundation Nueva Vision Community School NW Arkansas Children's Shelter Office of the Chief of Protocol - U.S. Dept of State **On Your Feet**

Open Door **Operation Blessing Operation Compassion Opportunities for Learning Oquenock Elementary School** PAL City of Hollywood Police Athletic League Panola Outreach Paramount Storage (WonderFund) PATCH (People Attentive to Children) Powhatan Christmas Mother Rainbow Days **Richard Brodsky**, NY **Rising Ground**, NY Salt Lake City Mission Santa Claus of San Bernardino Secaucus Municipal Center Second Harvest Food Bank of Metrolina Second Harvest Foodbank of NW Louisiana Second Harvest Great Plain Food Bank SEMCAC, Inc. Shelter Partnership Shoes & Clothes for Kids Single Mothers Outreach Sol del Valle Community Center Solid As A Rock SOS Children's Village South Boston Boys & Girls Club St. Mary's Women's & Infant's Center St. Teresa School St. Vincent De Paul Summit Missions Tabernacle Warehouse

Taos Community Foundation Templo Calvario Community Dev. Corp, The Anointed Church The Boys and Girls Club of Douglas The Children's Village The Dream Center The Greater Birmingham Ministries The Mark Wahlberg Youth Foundation The Mentor Connector The Midnight Mission The River Fund, NY The Vineyard New Outreach Ministry The Wonderfund Time of Refreshing Praise and Worship Total Deliverance Church Toys for Tots True Tabernacle **Tulalip** Tribe Variety Variety Club-The Children's Charity Walk the Walk Foundation Walter M. Schirra Elementary School Weekley and Connect Family YMCAs William Russell School **WIN Warehouse** Women In Distress World Vision YMCA Fort Lauderdale You Can Health Services Youth & Family Services

2019 Corporate Donors

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BENEFACTORS (\$10,000-\$19,999)

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PHILANTHROPISTS (\$5,000-\$9,999)

Activision Crayola Dallas Market Center

GES

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S (cont)

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Т

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U

UCC Distributing Inc. UGears USA/Ukidz Ultra Pro/ Playroom Entertainment Unit Bricks UPD Inc. dba United Pacific Designs USAOPOLY

V

Velcro USA Inc Viharbour (Singapore) Enterprise Ptd Ltd Vision Street Publishing Volten S.R.O VTech, Electronics North America LLC

W

Warm Fuzzy Toys Water Sports LLC Westminster Inc. What Do You Meme? White Mountain Puzzles Wicked Cool Toys Wildkin Winland/Teamson Winnee Connie Co, Ltd Winning Moves, Inc. Winning Solutions, Inc. Wonder Forge Wonderworld Products Co, Ltd Wood Expressions WowWee USA Inc.

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